

GARRETT INTERIORS, INC.

For nearly 30 years, Garrett Interiors has served the Conejo Valley area as an exemplary design service firm, establishing an unmatched reputation for providing cost-effective and tasteful designs for all levels of business and residential interiors and exteriors. Utilizing a staff that is credentialed and trained in all aspects of residential and commercial design, Garrett Interiors thrives on helping people and companies of all income levels achieve exquisite, yet comfortable design in an industry that is sometimes viewed as exclusive and overpriced.

Sandy Garrett founded the business in the early 1970s as Garrett and Yops Interiors, based on her married and maiden name. Sandy was searching to fill a void in the Conejo Valley as a business that offered creative items with personalized service for the rising number of new homes being built in the area. The business was started in Westlake Village due to the community being carefully planned with stores, shopping areas and commercial buildings easily accessible to local residences. Word of mouth proved to be the ideal advertising method as Garrett and Yops Interiors quickly became known for the dedication and benefit that it brought to each of its customers' homes. The business soon became an established and widely recognized design firm in the area whose work was published in builder magazines such as *California Homes*, *Southern California Builder*, *Builder/Architect* magazine as well as model home designs in trade magazines and widespread coverage on television.

In January 2002, Sandy sold the business to Karen Dry who retained Sandy's services as an in-demand designer and shortened



Garrett Interiors employees. Photo by Mark Brandes Photography

The showroom/gallery of Garrett Interiors. Photo by Bill Upston Photography



the name of the business to Garrett Interiors Inc., which helped serve a broader base, speaking well to both the men and women in the design industry. Today, Garrett Interiors prospers from its reputation based on Sandy's longevity in the area and has become well known for having the most exquisite design gallery in the community. Stretching across 4,800 square feet of space, the Garrett

Interiors gallery features resplendent furniture, lighting, custom rugs, and accessories with a unique resource library that is completely accessible to its customers. Garrett Interiors offers over 65,000 fabrics, wallpaper, trims, carpet, furniture, molding, flooring, and lighting samples providing a complete design experience. By allowing the customer access to every facet of the process, each customer walks away satisfied not only with their purchases but with the complete customer service that Garrett Interiors provides.

Garrett Interiors has never been exclusive in its customer base. The company has helped design homes in nearly every economical setting from the average neighbor on your street to legendary actor Mickey Rooney. It has designed rooms in design houses in North Ranch, Toluca Lake, and Palm Springs as well as corporations such as Griffen Communities, Fiesta Homes, Baskin Robbins, Rampage Clothing Stores, Silagi Development, and Sares-Regis. By not restraining the business to just one atmosphere such as French country or contemporary, Garrett Interiors has opened its doors to a wide array of ideas, designs, and solutions for every room that it's called upon to assist. By having so many talented designers with several different backgrounds in one place, each customer has a choice in the type of design that they are searching for and finding the right designer for their respective projects. And thanks



to the technology implemented by Garrett Interiors, the business can offer its services to clients who have multiple homes.

As the community has been so receptive to Garrett Interiors, Garrett Interiors has taken care of its community in several different ways. The company is involved with several different community volunteer efforts such as the Women's Council, which is associated with the national Builders Industry Association (BIA) that organizes several functions throughout each year. One of those functions is related to HomeAid, called Project Playhouse. The goal of the organization is to build fully functional playhouses for children with

the help of many local builders, carpenters, and subcontractors, which are then displayed at a local mall. After a two-month viewing process by the public, the playhouses are then auctioned off for charity, usually bringing in nearly \$50,000 for each one. The proceeds from Project Playhouse are then put towards building temporary housing for displaced families throughout the community.

In addition to its charity work, Karen Dry has also served as the President of two local marketing groups that are associated with the Chamber of Commerce—the Westlake marketing group and the Agoura Business Network International group. Sandy Garrett has served as the vice president of the Conejo Association of Professional Interior Designers as well in the past.

Throughout the years, Garrett Interiors has continued to thrive in the design community because of the diversity of designs that it offers and its commitment to excellence—excellence not only in the varied design services that the company provides, but also in the way that it manages each of its relationships with its customers. The customer's success is also the company's success—something that Garrett Interiors will never forget for a moment. ❧

Sample of Garrett Interiors' work in a residential dining room.
Photo by Bill Upston Photography

North Ranch Showcase House.

